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**THE BEHAVIORAL BIASES OF
INDIVIDUALS**

1. Which of the following statements best describes the availability bias? An investor:
 - (A) bases a decision on how the information is presented.
 - (B) only notices information that agrees with their perceptions or beliefs.
 - (C) associates new information with an easily recalled past event.

2. Which of the following are considered emotional biases?
 - (A) Confirmation, control, and availability biases.
 - (B) Anchoring and adjustment bias.
 - (C) Status quo and endowment biases.

3. Which of the following cognitive errors are best described as belief persistence biases?
 - (A) Mental accounting, framing, and availability biases.
 - (B) Illusion of control, confirmation, and anchoring and adjustment biases.
 - (C) Conservatism, representativeness, and hindsight biases.

4. Evidence that investors hold portfolios that are less diversified than traditional finance would suggest may be best explained by:
 - (A) anchoring.
 - (B) fear of regret.
 - (C) overconfidence.

5. Which of the following are considered biases due to cognitive errors?
 - (A) Loss aversion, self-control, and regret-aversion biases.
 - (B) Conservatism, hindsight, and framing biases.
 - (C) Representativeness, mental accounting, and overconfidence biases.

6. Which of the following statements would most likely be classified as a cognitive error? The investor:
 - (A) acts defensively when asked why he made a poor investment decision.
 - (B) has a tendency to place information into categories.
 - (C) tends to take more risk rather than sell a stock at a loss.

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7. Which of the following behavioral biases is most likely related to information processing?
- (A) Status quo.
 - (B) Anchoring and adjustment.
 - (C) Loss aversion.
8. With respect to asset "bubbles":
- (A) anchoring may cause investors to mitigate bubbles by reducing their market exposure.
 - (B) hindsight bias can fuel overconfidence.
 - (C) behavioral finance provides an overall explanation.

